



# 700-846<sup>Q&As</sup>

Cisco IoT Advantage for Account Managers (IOTAAM)

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### QUESTION 1

Why is the DNA License included in the airport BOM?

- A. to implement network-wide policies that communicate crucial information quickly and accurately
- B. to increase visibility across the entire network
- C. to implement expansion projects at airport locations
- D. to extend IBN to the edge

Correct Answer: D

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### QUESTION 2

What is a midstream segment of the Oil and Gas industry?

- A. storage and transportation
- B. refining and processing
- C. creating pipelines
- D. marketing

Correct Answer: B

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### QUESTION 3

In which two critical areas does Cisco's advanced roadside intelligence provide incremental value to customers in the transportation industry? (Choose two )

- A. consolidate infrastructure for other public services and commercial companies
- B. improved throughput for cellular backhaul
- C. improved road user safety
- D. dynamic event detection notification and response
- E. positioning of vehicle charging stations

Correct Answer: BC

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#### QUESTION 4

What are three locations that Cisco Cyber Vision sensors can be deployed? (Choose three )

- A. IE3400 Switch
- B. IR1101 Router
- C. ISA 3000 Appliance
- D. PIX Firewall
- E. UCS Servers
- F. Catalyst 9300 Switch
- G. LoraWAN Gateway

Correct Answer: AFG

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#### QUESTION 5

How can an engineer maximize plant uptime?

- A. improve fault isolation and troubleshooting time
- B. standardize industrial enterprise
- C. use architectures based on products with high MTBF
- D. implement an architecture based on CPWE

Correct Answer: D

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#### QUESTION 6

What Cisco solution provides customers with visibility and security (or their Industrial IoT network)?

- A. Cisco Cyber Vision
- B. Cisco Field Management Operations
- C. Cisco Edge Intelligence
- D. Cisco Industrial Asset Vision

Correct Answer: D

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#### QUESTION 7



What are critical problems in utility operations\`?

- A. integration of renewable energy in the grid
- B. IT-OT convergence and automation
- C. workforce cost
- D. FLISR and VVO

Correct Answer: A

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### QUESTION 8

Why is it essential for Cisco Cyber Vision Sensors to be embedded in the network infrastructure?

- A. to enable out of band network
- B. to enable visibility to all network devices and communications
- C. to control cost
- D. to provide visibility to the network only when going through the DMZ firewall

Correct Answer: D

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### QUESTION 9

What are the customer benefits of using Cisco Industrial Asset Vision?

- A. leverage Cisco sensors
- B. only to improve asset and facility monitoring
- C. ability to share data with other enterprise systems
- D. enhance efficiency and safety improve operational resiliency and protect investments

Correct Answer: B

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### QUESTION 10

Which sensor helps keep track of remote or mobile assets\`?

- A. AV 206 - Light level sensor
- B. AV 300 - Outdoor GPS sensor



- C. AV 205 - Water leak sensors
- D. AV 201 - Indoor Temp and humidity sensor

Correct Answer: A

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#### QUESTION 11

Which program enables partners to embed Cisco boards, software or hardware products into purpose-built equipment and solutions?

- A. IoT Ignite
- B. Design-In
- C. DevNet
- D. Migration Incentive

Correct Answer: D

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#### QUESTION 12

Which two displays are included in the IoT Operations Dashboard? (Choose two )

- A. destination mapping
- B. asset connectivity
- C. agent mapping
- D. data policy deployment status
- E. transformation parameters

Correct Answer: BD

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#### QUESTION 13

Which Cisco full-stack solution automates the collection and integration of non-critical operational data and provides asset location in Oil and Gas applications?

- A. Edge Intelligence
- B. Industrial Asset Vision
- C. IND
- D. FND



Correct Answer: B

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